



2009 Annual Report

Message from the President

Dawn Gleason, Au.D.

To say that 2009 was a challenging year would be an understatement. While the need for our services continued to grow, sources of program funding did not. State budget cuts severely impacted our Comprehensive Program for the Deaf (CPD). United Way funding declined. We had to eliminate services and find ways to cut back and save. We asked staff to do more with less (which in reality sometimes meant doing less with less), while staying focused on our mission.

But along the way there were bright spots that will create opportunities for growth and collaboration in the future. CPD was awarded a stimulus grant for a collaborative project which will help people with disabilities obtain jobs. We submitted and were awarded United Way funding for three programs—two which contribute to United Way’s goal of increasing the percentage of children who enter kindergarten ready to learn and one that focuses on helping “hard to employ” individuals develop skills and find jobs.

Time and again we marveled at the power of our mission and the passion of the people who support it. Our board members were active, engaged and dedicated. The generosity of our donors was truly amazing. And our staff didn’t waiver through the ups and downs. They remained focused on what matters most—the people we serve. Without a doubt, our greatest accomplishments are measured one person, one family at a time.

2009 Highlights

- Over 74,000 half-hour units of therapy were provided by the Speech/OT Department.
- The Comprehensive Program for the Deaf (CPD) helped 319 people maintain or obtain employment.
- 507 people were fit with hearing aids, including 127 low-income seniors who received hearing aids at no-charge.
- Speech/OT and Audiology received United Way funding to support the early detection and intervention of developmental delays and special needs in young children so that they enter kindergarten ready to learn.
- CPD received United Way support to help difficult-to-employ people find jobs so that they can achieve financial stability.
- CPD also received ARRA funding to provide job training services for people with disabilities. This project will run through September, 2010.
- 172 people enrolled in American Sign Language Classes.

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Larry Case, Counselor	Huntington National Bank

Management Team

Dawn Gleason
President & CEO

Karen Deeter
Operations

Karen Mitchell
Audiology & Hearing Aid Services

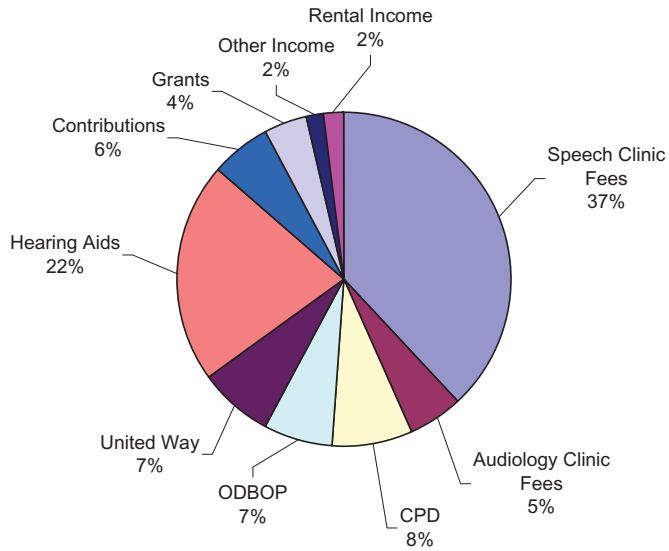
Pat Ryan
Finance

Joanne Shannon
Comprehensive Program for the Deaf

Lyna Smith
Speech & Occupational Therapy Services

FINANCIALS

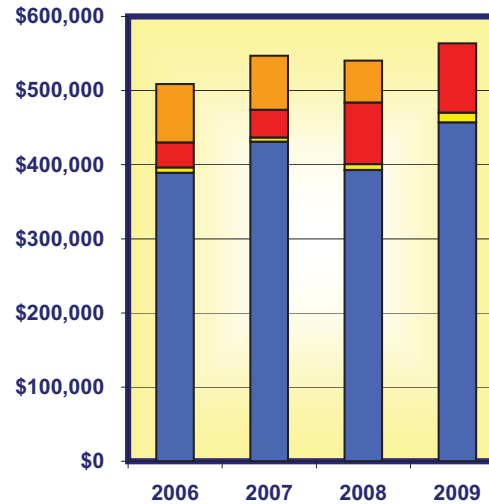
2009 Revenue



Speech Clinic Fees	\$	1,875,183
Audiology Clinic Fees	\$	249,068
CPD	\$	388,155
ODBOP	\$	331,314
United Way	\$	347,104
Hearing Aids	\$	1,062,928
Contributions	\$	276,142
Grants	\$	215,329
Other Income	\$	76,420
Rental Income	\$	94,530
Total Revenue	\$	4,916,173

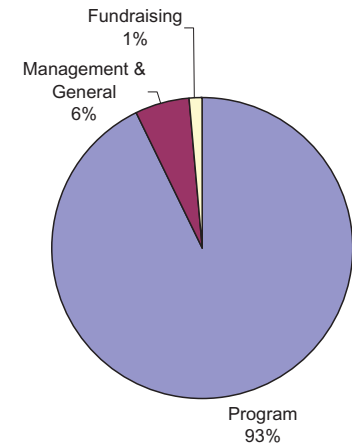


Mission Work



- Deaf-Blind Outreach
- Aging Grant
- Sliding Fee
- Medicaid/BCMh

2009 Expense



Program	\$	4,743,579
Management & General	\$	290,725
Fundraising	\$	72,866
Total Expenses	\$	5,107,170

